



# ONTARIO NUMISMATIST

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# EXONUMIA

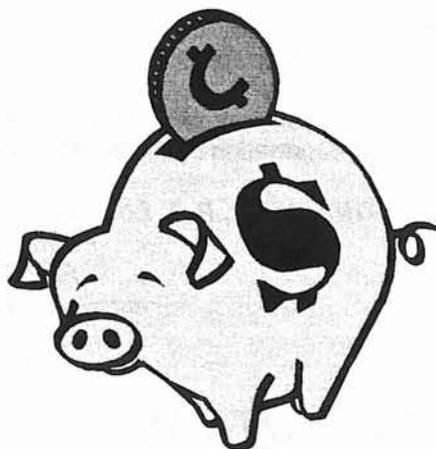
By Chris Boyer

A collection need not be limited to the usual numismatic material, such as coins, medals, tokens, and paper money. Why not consider building a collection of unusual items that are related to coins and money? In that case, you might consider building a collection of EXONUMIA.

## WHAT IS EXONUMIA?



Exonumia is a relatively new word created by numismatist Russ Rulau in 1960. The term comes from the root words "exo" meaning "out of" and "numus" meaning "coin". Coin expert and author Alan Herbert, in his recent book entitled "Coin Clinic", has defined exonumia as "almost anything to do with, or has some connection to numismatics, but which is outside the scope of typical numismatic material, such as coins, medals, tokens and paper money". In other words, any item which is somehow related to coins or money would fall into this category, provided it is not the actual money, token, or medal itself. In building my own collection of exonumia, I have been able to group exonumia items into ten major categories, with examples outlined beginning on page 89.



# EDITOR'S VIEWS



What did you or your club do for coin week Canada? Here in Sudbury, we "took over" five of the local libraries and mounted coin displays in their display cases. I also had the privilege of speaking about coins and coin collecting to a grade 2 class at one of the separate schools in the city. I was very impressed by the enthusiasm of the children, there. In this day and age of Nintendo, satellite dishes, videos, computers and extracurricular sporting and cultural activities which all take up the children's time, it is indeed difficult to get children involved in collecting coins. But it was apparent to me, after talking to this class, that there was a genuine interest and curiosity in the children which was going unnoticed. What should we do about this problem? I'm not going to attempt to answer the question here, but I think we should all think about it somewhat, and perhaps give a little effort in promoting our hobby to a youngster - whether a grandchild, son, daughter, niece, nephew, or neighbour. Do your part in keeping our hobby alive! Introduce a child to coin collecting.

I would certainly like to hear from all of you - whether individual or club - as to how you all promoted Coin Week Canada in your community. When I get enough material together, I'll do a brief article for this newsletter so we can all learn from each others' experiences.

Thanks to Chris Boyer for responding to my plea for articles and sending me the one on Exonomia, which appears on the front page of this bulletin. And thanks, as usual, to Jerry Remick for his continued support and Herculean efforts in providing this struggling editors with material to fill these pages. I would still like to see a few more articles from other members, thus adding to the variety in this bulletin. Please take the time to craft a piece for the ONA Numismatist. It's your turn to help us out here!

After many, many months of hard work, I am pleased to announce that "NOVA SCOTIA MUNICIPAL AND COMMEMORATIVE MEDALS" is finally complete. It was co-authored by yours truly and three very dedicated collectors from Nova Scotia -- Randy Larsen, Greg Spinelli and Terry Cochrane. Jerry Remick has reviewed this catalogue elsewhere in the bulletin. Anyone who would like a copy can forward a cheque for \$13.95 to my company CANADIAN NOVELTY COINS. The catalogue is fully illustrated and covers all known municipal and commemorative medals issued in the province of Nova Scotia. Retail prices are given for each medal in the book. I believe this would make a valuable addition to any club or personal numismatic library.

The Windsor Coin Club is hard at work preparing for the 1997 edition of the ONA Convention. Start making your plans now to attend. I will include information in this bulletin, about the convention, as it becomes available.

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**PLEASE NOTE MY NEW EMAIL ADDRESS ABOVE!**

# TEN GENERAL CATEGORIES OF EXONUMIA

....continued from front page

**1. Replica and fantasy money.** These novel items, most commonly found in the United States, are intended to look like actual money, but are far enough away from the real thing to fool anyone. Examples of these are the



\$1,000,000 "fantasy"

notes which are intended as a gag for those who want to feel rich. It is illegal, however, to produce copies of U.S. or Canadian banknotes that are full-sized and in colour. In fact, any size or colour of Canadian note, from miniature to several stories tall, is considered illegal. The act of even making a copy of a U.S. banknote is illegal, although enlargements of 150% (one and one half times) the size of a real U.S. note are permissible to own. Replica or copied coins are more commonly found in the United States. These must be a minimum of 7.5 centimetres (3 inches) in diameter for modern coinage, or must bear the word "COPY" for antique U.S. coins, however.

**2. Telephone and credit cards.** Since these items represent money without actually being money, they are part of exonumia. Telephone cards gained collecting popularity in part due to their variety of designs and values. The same can be said for credit cards, which also come in a multitude of colours and



patterns.

**3. Stationery and paperweights.** A wide variety of products are available to collect in this category, from memo pads, envelopes, writing paper, rubber stamps, and even pencils imprinted with the images of North American and world banknotes. Again, these are considered illegal for Canadian money, since they bear a striking resemblance to actual banknotes. In terms of paperweights, the majority are coins and sometimes banknotes embedded in plastic, often with the name of a city or site for which they are intended to be a souvenir.

**4. Advertising exonumia.** This category includes items intended to promote businesses or individuals through the medium of money. Examples in my collection include business cards (Dr. Marvin Kay's card has an

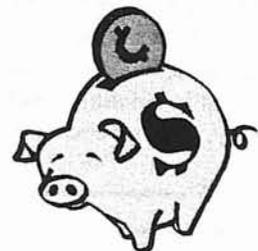
actual 1967 Canadian cent attached to it!), buttons promoting coin dealers, and notes from other businesses which offer discounts on products and services for the amount indicated, on a replica banknote.

**5. Jewellery and handicrafts.** Earrings, belt buckles, bracelets, and other jewellery items with coins as part of their design would fall into this category. A few very creative Brownies gave me a Canadian cent fridge magnet mounted (appropriately) on a maple leaf background, along with a Canadian five cent fridge magnet mounted on a beaver background. The possibilities here are as varied as human creativity.

**6. Key chains.** A couple varieties of this item are most common. The two types in my collection are miniature \$1000 Canadian banknotes embedded in plastic. Again, the R.C.M.P. take a dim view of these very close replications. The second type of key chain consists of thin, plastic, miniature banknotes, either Canadian or American notes. Not long ago, the United States Secret Service (responsible for anti-counterfeiting) were known to seize these items, because they were in full colour.

## 7. Change holders

**and banks.** Again, many varieties of these items are available to collect. Change holders from purses, key chains and other devices are often unique and interesting.



Banks, from piggy banks, motorized banks, and even a calendar bank which changes the date as money is inserted, are many and varied in design and function.

**8. Coin handlers and wrappers.** Devices used to rapidly count quantities of coins have been sold for many years. These can include graduated coin tubes, change dispensers, and other counting machines. The coin wrappers that are available can also be varied and intriguing, from ordinary paper wrappers, to tubes, plastic molded wrappers and even the Royal Bank's "pinchers", which were issued a number of years back.

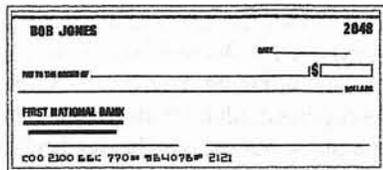
**9. Mint souvenirs and memorabilia.** The Royal Canadian Mint and other money-producing agencies have been coming out with more and more money-related items which are collectible. The U.S. Bureau of Engraving and Printing, for example,



responsible for the printing of U.S. Federal Reserve Notes, sells items like a bag of \$150 worth of shredded U.S. banknotes, to tourists at the facility in Washington, D.C. Our own Royal Canadian Mint has produced a number of t-shirts, including one promoting the \$2 coin, featuring the polar bear reverse.

**10. Cancelled cheques.** My apologies go out to the paper money purist who considers cheques to be a part

of the domain of paper money. Although not actual money, cheques certainly do represent it, and can be as varied in design and value as government banknotes, and therefore, just as interesting.



## IN CONCLUSION

The list certainly need not end here, as I'm sure there are other money-related collectibles which could be added. Since many of these items can be commonly found around the house, purchased inexpensively at garage sales, or acquired from friends and relatives, it does not take a lot of money to assemble an interesting collection of exonomia items. For the novice or experienced collector interested in building a collection that is out of the ordinary, why not consider exonomia?

## MEMBERSHIP

The applications for membership which appeared in the July/August bulletin have been accepted.

## TAKE INVENTORY, NOW!

By Jeff Fournier

When most people begin collecting coins, they give little thought to maintaining records of the pieces which they have acquired. Ideally, the time to start such a practice should begin with the acquisition of the first piece. But as human nature would have it, this is rarely the case. Instead, most collectors procrastinate and make excuses as to why they have not taken inventory of their collections.

Some of the more commonly heard excuses are: not enough time; collection is too small to catalogue; collection is too large to catalogue; couldn't be

bothered. In short, few collectors actually have taken the time and effort to list the items in their collection. Failing to take inventory periodically can lead to a number of problems that are easily avoidable. In fact, there are several reasons why every collector should make a detailed listing of his/her holdings.

## ADEQUATE RECORDS FOR INSURANCE PURPOSES

Most insurance companies will refuse to insure a collection without first obtaining a listing of the items included in it. If such a listing is not available, a collector may be unable to obtain coverage.

From the collector's point of view, if the collection is stolen or damaged in any way, a complete listing of the items will speed up the claim. The listing will also ensure that all items are accounted for. In essence, you are (like the insurance company) covering your investment.

## KEEP YOURSELF INFORMED

Collections have a tendency to grow very quickly. What may have begun as a small accumulation, may soon blossom into several thousand items.

While it may be easy to commit your entire collection to memory when it is small, the same cannot be said for one composed of several hundred or several thousand pieces.

Inevitably, as a collection grows, so does the necessity for an up-to-date listing of its contents. Without such a listing, a collector will find himself purchasing pieces which he already owns.

## LISTING CRUCIAL TO YOUR ESTATE

Though not a pleasant thought, it is important to keep your heirs informed of the contents of your collection should you pass away suddenly. Under such circumstances, a complete listing of the items in your collection will aid them tremendously, especially if you have included an approximate retail price for each piece. It would certainly be a travesty if your heirs sold your collection for anything less than what it was truly worth.

## TAKE INVENTORY, NOW!

Take some initiative and start cataloguing your collection today. Once you have listed all your treasures, maintain the list regularly. Remember that the most difficult part about listing your collection is simply starting. Once you complete an initial listing, maintaining it is easy.



## CNA / NESA Numismatic Correspondence Course Goes to Second Printing

The CNA / NESA Correspondence Course is now into its second printing. Since the inception of the course in July, 1995, almost five hundred copies have been distributed to collectors throughout Canada, United States and some countries overseas. More than one hundred and seventy five collectors have completed the course and many more are at various stages of completion.

The second printing of another five hundred copies is now available for collectors to purchase. Any errors from the initial printing have been corrected and a special section within Chapter 1 has been added on the Canada \$2.00 coin. Some of the questions have also been revised to provide a better understanding for the student.

The course is a must for all collectors with any interest in Canadian numismatics. It includes twelve chapters on such subjects as Canadian circulating coinage, Canadian commemorative coinage, Canadian paper money, extinct Canadian coins, other forms of money, a detailed description on the coining process at the Royal Canadian mint, tips on building your collection, collecting strategies, housing and storing a collection, grading of Canadian coinage and a section on organized numismatics in Canada today.

Each of the twelve chapters include a series of fifteen questions, both short answer and multiple choice, which will serve to test the knowledge of the individual. Simply read the chapters at your leisure, complete the questions and return them to the CNA / NESA Course Administrator. The course includes more than two hundred pages of written material by many of Canada's well known numismatists. Dozens of supplementary photos are shown as well.

The course is an easy, self-help method of learning more about your hobby and at a cost that you can afford. Upon successful completion of the course, you will receive a special engraved certificate which is signed by the CNA President Yvon Marquis and CNA Education Chairman Paul Johnson. You will also receive your choice of three numismatic books from a list of six titles. These books were generously donated by William Cross from Charlton Numismatics in Toronto. Paul Johnson indicates that collectors completing the course have been very enthusiastic and complimentary about both course presentation and content. Their comments were expressed on the Course Evaluation Form required at the conclusion of the course. This input is beneficial if the Canadian Numismatic Association decides to proceed with the development of an Intermediate course in the future.

The cost of the CNA / NESA course is as follows :

C.N.A. members .....	<b>\$35.00</b>	
Non C.N.A. members .....	<b>\$45.00</b>	
Cerlox bound library edition .....	<b>\$40.00</b>	( No certificate issued )

Note : U.S. mailing addresses please remit in U.S. funds. These prices include all applicable taxes.

Please forward payment to : The Canadian Numismatic Association, P.O. Box 226, Barrie, Ontario Canada L4M 4T2. Telephone : 1-705-737-0845. Fax : 1-705-737-0293.

If you have any questions about the course prior to purchasing a copy, be sure to contact the C.N.A. Executive Secretary at the above address. We look forward to your participation!

# NEW ISSUES

By Jerry Remick

## OAKVILLE \$2.00 TOKEN



The Bronte Historical Society of Oakville, Ontario issued a 1996 \$2.00 municipal trade token to commemorate the official opening on June 8, 1996 of the Sovereign House, which is the Society's Heritage Display Centre, and also the official dedication on June 22, 1996 of the Bronte Marine Heritage Harbour.

Mazon de la Roche, author of the Jalna series of books, lived and wrote for several years in Sovereign House. Actually, Sovereign House is featured in the first novel in the Jalna series "WHITE OAKS OF JALNA".

Sovereign House is featured on the obverse side of the token. The Bronte Lighthouse is on the reverse. The token is available at \$2.75 postpaid plus 7% GST for Canadians from Jim Quinn, P.O.

Box 291, Miramichi, N.B., E1V 3M4, telephone (506) 622-1914.

## 200 1996 OKTOBERFEST TOKENS HAVE SECRET MINT MARK

The 1996 \$2.00 municipal token, issued for the annual Kitchener-Waterloo Oktoberfest (Oct. 11-19, 1996) by the Kitchener-Waterloo Oktoberfest Inc. of Kitchener, Ontario, is now available and valid in the back to back cities of both Kitchener and Waterloo, until Oct. 31, 1996. The 1996 token is the 24th annual issue of a municipal token for the K-W Oktoberfest. The first K-W Oktoberfest municipal token was issued in 1973 and is still available from Oktoberfest Headquarters, as are all the subsequent issues. Medals were issued for Oktoberfest in 1969, 1970 and 1971. There was no metallic piece issued in 1972.

The obverse of the token features Onkel Hans, the Oktoberfest mascot, on one side and the Heritage Clock Tower, which is celebrating its 100th anniversary this year, on the other side.

Two hundred of the tokens have a secret mint marking which will be



revealed on November 14, 1996. Winners can redeem one of the 200 prizes until November 30, 1996. A draw will be held of all winners on



December 2, 1996, with three winners each to receive \$500 in Trimark Mutual Funds.

Lawrence Medallie Art of Mississauga, Ontario struck 25,000 tokens on 33mm blanks in brass colored aureate bonded steel and 26 I pure silver.

Specimens are available postpaid as follows: aureate bonded steel (\$3.00) and pure silver (\$33.00) from K-W Oktoberfest Inc., P.O. Box 1053, Kitchener, Ontario, N2G 4G1, telephone (519) 570-4267.

A listing of back issues of the Oktoberfest tokens available with prices, as well as a brochure on the 1996 K-W Oktoberfest is available from the same address.

## 1996 HAMILTON \$1.50 TOKEN

The Hamilton & District Chamber of Commerce has issued a 1996 \$1.50 municipal token to mark the 150th anniversary this year of their city.

the obverse side shows a full frontal portrait of Colin C. Ferrie, Hamilton's first Mayor. Mr. Ferrie was a leading pioneer businessman, civic leader of Hamilton and a founding member of the Hamilton & District Chamber of Commerce. He was the founder of the Gore Bank in 1835 and the Burlington Bay Dock & Shipbuilding Company in 1847.

The reverse side shows a frontal view of Dundurn Castle, a famous



landmark in Hamilton which is open to the public. The castle was built between 1832-1835 by Sir Allan Napier McNab. McNab was a leading participant of the great events in pre-confederation Canada and became Prime Minister of the Province of Canada from 1854-1856.

Mrs. Elizabeth Bradford Holbrook of Ancaster, Ontario designed the token. She is a member of the order of Canada, an artist, a medallist and a sculptor.

Lawrence Medallie Art of Mississauga struck 100,000 tokens on 33mm nickel bonded steel blanks. 100 specimens were plated I gold, 100 in silver and 100 in bronze.

Specimens are available postpaid as follows: NBS (\$2.50), gold plate NBS (\$8.00), silver plated NBS (\$7.50) and bronze plated NBS (\$6.75). Ontario residents should add 8% PST. Orders should be sent to Ray Desjardins, P.O. Box 11447, Station H, Nepean, Ontario, K2H 7V1, telephone (613) 823-3844.

### 1996 BELLEVILLE TOKEN ISSUED

The Belleville & District Chamber of Commerce has issued a 1996 \$2.00 municipal token to commemorate the 175th anniversary of that municipality's Quinte Exhibition and Raceway. The token was valid in the City of Belleville and the townships of Sidney and Thurlow at

participating merchants until Sept. 30, 1996.

The Quinte Exhibition & Raceway 175th anniversary logo is one side and a frontal view of the log cabin which houses the Belleville & District Chamber of Commerce, is on the other side.

Lawrence Medallie Art of Mississauga, Ontario struck 20,000 tokens on 33mm nickel bonded steel blanks. A small quantity of these were gold plated, silver plated and bronze plated.

Specimens are available as follows:

NBS (\$2.00), gold plated (\$10), silver plated (\$10) and copper plated (\$10) plus \$5.00 per order for handling. GST is included in prices. Orders may be sent to the Belleville & District Chamber of Commerce, Attn. Ron Broadbridge, P.O. Box 726, Belleville, Ontario, K8N 5B3, telephone 613-962-4597. A small quantity of Belleville's 1984 \$1.00 token commemorating the United Empire Loyalists bicentennial are available at \$1.50 in NBS and \$30.00 in silver (plus postage).



The Niagara Falls Chamber of Commerce has issued a 33mm nickel bonded steel medal to commemorate the city's new casino. Called a commemorative coin, there is no face value marked on the medal and it is not redeemable.

Horseshoe Falls is on one side of the medal and the city's coat-of-arms is on the other side. Mark Lindsay designed the token.

Lawrence Medallie Art of Mississauga, Ontario struck an initial mintage of 25,000 medals. It is available for \$6.00 ppd. from the Niagara Falls Chamber of Commerce, 4394 Queen Street, Niagara Falls, Ontario, L2E 2L3, telephone 905-374-3666.

Back issues of municipal tokens are also available from the Niagara Falls Chamber of Commerce for the following prices + 7% GST: 1982, 1983, 1986, 1987, 1988, and 1989.



The tokens can also be order postpaid from Jim Quinn, P.O. Box 291, Miramichi, N.B., I1V 3M4, telephone 506-622-1914, for \$2.75 (NBS) or \$13.00 for the plated specimens, plus GST.

### 1996 NIAGARA FALLS MEDAL

***Do you know of any recent issue medals or tokens that have been issued by Ontario municipalities, clubs, or businesses that haven't been covered yet in the Ontario Numismatist? If you do, let the editor know so a brief write-up can be included here!***



# SHOW & BOURSE

## **NOVEMBER 8 - 10 - THE HOBBY SHOW**

At the International Centre, 6900 Airport Rd. Fri. from 12 pm to 9 pm; Sat. from 10 am to 8 pm. and Sun. from 10 am to 6 pm. Contact Ted Curl, Seven Avon Court, Whitby, Ont., L1N 3H2, 905-428-6466, fax: 905-666-8316.

## **NOVEMBER 10, 1996 - WINDSOR COIN CLUB COIN & SPORTS CARD SHOW**

At the Cabot Club, Tecumseh & Parent Streets. \$1 admission. Contact Ron Binder, 2279 Hall Ave., Windsor, Ont., N8W 2L8, 519 - 254 - 6855.

## **NOVEMBER 16, 1996 - WATERLOO COIN SHOW**

At The Rink In The Park, Seagram Drive, Waterloo, Ontario. Hours: 10 am to 5 pm. 18 Dealers at 24 Bourse Tables. Free admission. For info., contact Don Robb, Box 22062, Westmount P.O., Waterloo, Ont., N2L 6J7, 519 - 888 - 9655.

## **NOVEMBER 17, 1996 - GARDEN CITY COLLECTIBLE SHOW**

At the C.A.W. Hall, 124 Bunting Rd. 70+ tables, draws, snacks. 10:00 am to 4:00 pm. Admission \$2 (adults) \$1 (children, seniors), under 14 free. Contact Wayne Gilroy, 23 Woodcrest Dr., St. Catherines, ON., L2T 2Y2 (905)682-1167.

## **NOVEMBER 30, 1996 - N.I.C.F. presents "COIN-A-RAMA**

At Our Lady of Peace Hall, 6944 Stanley Avenue, Niagara Falls, Ontario. Over 40 dealer tables. Coins, stamps, cards, jewelry, paper money, tokens and medals. For info: N.I.C.F, 7581 Dorchester, Niagara Falls, Ont., L2G 7G4, 905-356-5006.

## **APRIL 12, 1997 - HAMILTON COIN CLUB SPRING SHOW**

At the Royal Canadian Legion, Barton St. East across from Centre Mall. Hours: 9am to 4 pm. Contact Nancy Kanerva, 905-319-3817 or George Butt 905-335-9444.

## **APRIL 18-20, 1997 - ONTARIO NUMISMATIC ASSOCIATION CONVENTION**

At the Ramada Inn, 480 Riverside Dr. West. Sponsored by the Windsor Coin Club. Contact Ron Binder, 519-254-6855.

## **MAY 10, 1997 - BURLINGTON INTERNATIONAL SPRING COIN SHOW**

At the Brant Hills Community Centre, 2300 Duncaster Dr. Hours: 9 am to 4 pm. Contact Nancy Kanerva 905-319-3817 or George Butt at 905-335-9444.

## **2ND SUNDAY @ MONTH - OTTAWA COIN, STAMP DEALERS' ASSOC. SHOW**

Nepean Sportsplex, Woodsroffe Ave., 10 a.m. to 4 p.m.. Info? Allen Davis, P.O. Box 397, Carp, Ont., D0A 1L0.

**Send info. regarding shows, displays, special club events etc... to: O.N.A. Editor, P.O. Box 2111, Stn. "A", Sudbury, Ont., P3A 4R8, email: [jfern@cyberbeach.net](mailto:jfern@cyberbeach.net)**

# CATALOGUE ON NOVA SCOTIA MUNICIPAL AND COMMEMORATIVE MEDALS ISSUED

By Jerry Remick

*"NOVA SCOTIA MUNICIPAL AND COMMEMORATIVE MEDALS"*, by Terry Cochran, Jeff Fournier, Randy Larsen and Greg Spinelli, has just been released. It is available postpaid to Canadian residents for \$13.95 and to U.S. residents for \$11.50 U.S. from the publisher: Canadian Novelty Coins, P.O. Box 2111, Station A, Sudbury, Ontario, P3A 4R8, telephone 705-566-3545 or fax 705-566-2025 (email [jferna@cyberbeach.net](mailto:jferna@cyberbeach.net)).

250 numbered copies of this book were produced. Included with each book, at no extra cost, is a 25 cent token issued in 1967 by the Kinsmen Club of Sydney, Nova Scotia, having a retail value of approximately \$3.00.

Jeff Fournier, President of Canadian Novelty Coins, edited and produced the 38

page book on his computer and printed it on a laser printer. The 8.5" X 11" book is bound with a plastic spiral binding.

The book catalogues 62 Nova Scotia municipal and commemorative medals. Very clear photos of both sides of all but two of the medals, are included in the book. In addition, a one page table gives complete data on all medals issued by Nova Scotia Coin Clubs.

The data on each medal is spaceously presented with 2 or 3 medals catalogued per page. Medals are listed alphabetically by the municipality in which they were issued. A brief text is given for each medal which includes historical background, the issuer, the event or

reason for issuing the medal, a description of what is shown on both sides of the medal and any data on die varieties. Other data given for each medal includes: a sharp photo of both sides, a catalogue number, the date on the medal, metal (composition), diameter, mintage and a price estimate. All metals for each medal are catalogued.

The one page table with details of Nova Scotia Coin Club medals concludes the book and gives the following data for each medal: the name of the club issuing the medal, the event for which the medal was issued, mint, metal, diameter and a price estimate.

Jeff Fournier, President of Canadian Novelty Coins, would be pleased to correspond with any collector who is interested in producing a catalogue of medals or tokens of his province or territory. The company specializes in small press runs.



# NEW CATALOGUE ON CANADIAN CENTENNIAL COLLECTIBLES

By Jerry Remick



*"CANADIAN CENTENNIAL MEDALLIONS AND COLLECTIBLES - 30TH ANNIVERSARY EDITION (1967-1997)"* by Brian Thomson, was released in mid-June of this year at \$17.95 plus \$2.05 postage from Brian Thomson, 305-975, Hudson Avenue, Box JR, Thunder Bay, Ontario, P7A 6J6. Dealer discounts are available.

The 180 page catalogue is on 8.5" X 11" pages with a spiral binding and soft cover. Each catalogue is individually numbered.

The catalogue is divided into two sections: Centennial Numismatica and Centennial Collectibles. Catalogued in the Centennial Numismatica section are: medallions, woods, elongated cents, Canadian banknotes and scrip. There are a total of 340 illustrated medallions; approximately 100 metallic varieties and 100 woods.

Approximately 75 pieces are catalogued in the Centennial Collectibles sections including: key chains, license plates, stickers, pins, spoons, patches, postage stamps, first day covers, ash trays, serving trays, plates, beer mugs and a few other items.

Medallions are catalogued 4 to a page. The following data is presented for each medallion and wood: photo of both sides, a catalogue number, composition, diameter, rarity figure, mint, value, notes and issuer. As much of this data as is applicable is presented for the other numismatic items and collectibles.

## NEW EDITION OF CANADIAN COIN & NOTE CATALOGUE

By Jerry Remick

The 15th edition (1997) of "COINS OF CANADA" by J.A. Haxby and R.C. Willey was released early in August, 1996 by the publisher, Unitrade Press, 99 Floral Parkway, Toronto, Ontario, M6L 2C4, telephone 416-242-5900. It is available retail in either English or in French at \$11.95 with a spiral binding and \$10.95 with the normal perfect binding. If ordered from the publisher, please add \$3.00 for postage and handling.

The 251 page catalogue is printed on 6" X 9" pages. This is one inch wider and one inch taller than the previous edition, leaving more space between paragraphs and different listings.

The catalogue is subdivided into 12 chapters, covering Canadian Decimal Coinages 1858 to date, Collectors' Issues, Bullion Issues, Ottawa Mint Gold Sovereigns, Pre-Confederation Provincial Decimal Issues, Trade and Transportation Tokens, Dominion of Canada Notes 1867-1935, Bank of Canada Notes 1935 to date and Bullion Values. A 16 page Introduction at the beginning of the book and a 3 page Glossary of Terms at the end of the book provide useful data for the reader.

Short descriptive and historical texts are included with each type coin, token and issue of banknotes.

Photos illustrate both sides of each type coins, token, or banknote. Detailed enlargements show major die varieties.

A brief descriptive grading section, covering grades from good through extra fine is given for each major type coin. Mintage figures and valuations in up to 8 grades of preservation (from good through MS-63) are given for each date coin; fewer lower grades are valued for the more recent coins.

A very important unique feature of this catalogue is the inclusion of Robert Willey's detailed research on the minor changes to the portrait of Queen Victoria on decimal coinages of Canada and Newfoundland. Clear photos of each type portrait are shown and the portrait type is indicated for each decimal coin.

The informative historical data on the various coins, tokens and banknotes used in Canada since its earliest beginnings provide informative and educational reading for both the non-collector and the collector. A good gift for the non-collector!

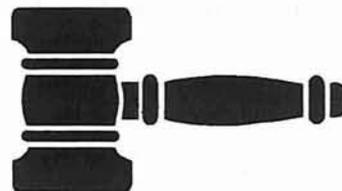


# BUYING AT AUCTIONS

By Jeff Fournier

Auctions are an excellent way to acquire coins for your collection. And for the astute collector, they are often a way of picking up bargains or hard to find pieces that normally don't surface in the traditional marketplace.

Buying at an auction does, however, necessitate a little preparation and common sense, if you are to be successful in your bid for that special coin. Here are a few pointers for those of you who have never purchased material at an auction before, or who simply would like to improve their chances of making a wise purchase and avoiding some of the auction pitfalls.



## TRY BEFORE YOU BUY



If you've never attended an auction before, by all means take in the action. But make your first auction an educational trip. Don't go overboard buying everything in sight. In fact, it is highly recommended that for your first time, you should just watch. Take note of how others are bidding and how the auctioneer conducts the auction. If you're bidding by mail, start small. Don't let your first mistake be a big one. Bid on a few inexpensive items and increase your bids in future auctions as you become more comfortable.



## A FEW GENERAL RULES TO FOLLOW

Now that you've attended an auction or two, you should be ready to become a participant. But wait! A little preparation is in order before you venture out.

Prior to the auction, take a good look at the auction catalog and the list of items which will be going on the block. Choose those coins that interest you and mark them down on a piece of paper. Note the estimated price, grades and other relevant information.

Now, compare the estimate prices to the "trends" prices and if possible to dealers' retail prices for the same coin (if this information is available). This should give you a feel for what you should bid on the coin.

Decide first the maximum price you are willing to pay for the coins you've marked on your list and mark that down, as well as the price you'd like to pay. Don't forget that if you are successful in bidding, GST, PST and often a buyers premium will be added to the price of the coin. In short, you should factor this into your prices so there are no surprises at the auction. You may want to change a few of your bids to reflect these added costs.

Next, look over the auction catalog again. Are there any items on there that are of interest to you but are perhaps slightly over your budget? Mark these down on your list placing the amount you can afford to pay or would like to pay. Sometimes, in an open auction (ie: one with no minimum bid) you may be able to pick up a coin for much less than you've anticipated. Don't wait until you get there and decide that a particular lot is vastly underbid. You may unknowingly get caught in a bidding frenzy that sees you paying more than you'd intended.

The next step is very important. Repeat to yourself "I will not bid over my maximum". Stick to your guns on this point or you'll be sorry. Sometimes a bidding frenzy can cause even the most laid back among us to get caught up in the excitement.



## THE FUN BEGINS AT THE AUCTION

Now the fun part begins. First, make sure you arrive at the auction plenty early to give you ample time to inspect the coins you'll be bidding on. Now take your time. Don't feel rushed and ask questions if you have any. It's possible that a few of the coins may not be up to your standards (overgraded, damaged or just lacking eye appeal) so scratch these off your list. The odd one may be undergraded or of exceptional quality. Note this on your list and put a star beside it to twig your memory during the auction.

Lastly, don't be afraid to ask for a second opinion, from a collector friend. If in doubt about any of the coins on your list, scratch them off or lower your maximum bid.



## LET THE BIDDING BEGIN

There are a few quick and simple rules to follow once the auction begins. Most important, bid only on the coins you've written on your list. And (this point merits repeating) bid only to your maximum.

Again, if the auction has no reserves, don't be afraid to start low. You may just pick up a bargain.

Last but not least, don't go over your budget. Remember, you are obliged to buy whatever you've bid on.

# ONA CLASSIFIEDS

ONA members are invited to submit buy, sell or trade ads to the Ontario Numismatist. These will be published, as space permits, free of charge. Please limit your ad to four or five lines. Include your name, address and ONA number with your submissions and send them to **THE ONA EDITOR, P.O. BOX 2111, STN. A, SUDBURY, ONT., P3A 4R8.**

**CANADIAN NOVELTY COINS:** Selling "Nova Scotia Municipal and Commemorative Medals" - only \$13.95 ppd. Includes photos, mintages, prices etc....

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**CANADIAN FOR SALE:** Canadian trade dollars, medallions, wooden money etc...send \$2.00 for current list (refundable on first purchase). **BONAVITA LTD. Dept ONA, P.O. Box 11447 Stn., H, Nepean, Ontario, K2H 7V1.**



## 1911 SILVER DOLLAR CHANGES HANDS!!

Canada's rarest coin - the 1911 silver dollar, has been purchased by Stan Wright of Albern Coins and Foreign Exchange for an undisclosed amount. The coin is worth an estimated \$750,000.

Only 3, 1911 dollar coins are known to exist. Two were struck in silver, and one in lead.

# ONA ISSUES SPECIAL VOUCHERS FOR LIFE MEMBERSHIP DRIVE



The Executive of the ONA recently approved a proposal to entice existing members to apply for Life Membership. Basically, the proposal involves a "\$10.00 off" voucher, good towards the cost of Life Membership in the ONA. The vouchers can be used by anyone applying for life membership, one coupon per member. These certificates, similar to the illustration above, carry an expiry date of December 31, 2001 and are included with this issue of the ONA Numismatist to all members that are not currently life members. Just imagine...no more annual dues to pay, no more being a prisoner to inflation as annual dues increase, no extra cost even if you live to be 100!

A further bonus will be sent to anyone that applies for life membership prior to the end of 1996. Every new applicant for life membership will receive a \$10 voucher that they can use to make a purchase from any bourse dealer or from the auction at the 1997 ONA Convention in Windsor, Ontario. The only restrictions that apply are that the life member must be at the convention in person to redeem the voucher and that the purchase from the bourse dealer or from the auctioneer be \$25 or higher. This bonus voucher will automatically be sent to any member applying for life membership, with the mailing of the ONA Numismatist early in the new year.

Currently, life membership in the ONA is \$150.00. Historically, the Life Membership fee has been 15 times the annual membership fee, making it a bargain for anyone even on the verge of being a "senior." With the \$10 discount coupon and the additional bonus of a \$10 voucher, redeemable at the 1997 Convention, every regular member should consider a life membership at this time to take advantage of the 13.3 per-cent "discount" if the application is received prior to year-end.

So as to show appreciation to those members that have chosen a life membership in the ONA previously, we will be sending them, prior to the 1997 ONA Convention in Windsor, a special voucher that can be redeemed by the existing life member at the 1997 ONA Convention in Windsor. These special vouchers carry a face value of \$5.00. It should be pointed out that these vouchers are also non-transferable, and must be presented to a bourse dealer or the Convention auctioneer by the Life Member whose name appears on the voucher.

The 1997 ONA Convention is scheduled for Windsor, Ontario, on April 19 & 20.

# EARLY RENEWALS TO RECEIVE SPECIAL VOUCHERS FOR USE AT ONA CONVENTION



The Executive of the ONA and the 1997 ONA Convention Committee are pleased to announce a joint program that will give all members attending the 1997 ONA Convention in Windsor a \$5.00 discount from any registered Bourse Dealer or at the Auction.

These certificates (similar to illustration above) will be sent to any current ONA member if he/she renews prior to December 31, 1996 (including one per family membership), or anyone joining the Association prior to that date. The certificates will automatically be included in the bulletin being mailed early in the new year.

There are only two stipulations for their use: They are non-transferable and must be submitted personally by the member, whose name will be handwritten on each copy, to the Bourse Dealer or to the Auctioneer at the 1997 ONA Convention in Windsor on April 19 or 20, 1997. Further, the purchase against which it is applied must amount to \$25 or more.

Life Members have not been forgotten. As is indicated in another article in this bulletin, all existing Life Members will automatically receive a \$5 voucher which can be used at the 1997 ONA Convention, under the same conditions. A special bonus certificate for \$10 will be sent to any new Life Membership applicant whose application is received before December 31, 1996

## ATTENTION ALL ONA MEMBERS:

RENEW YOUR MEMBERSHIP BEFORE DECEMBER 31, 1996 AND RECEIVE A \$5.00 MERCHANDISE CERTIFICATE REDEEMABLE AT THE 1997 ONA CONVENTION.

THIS OFFER IS AVAILABLE TO ALL EXISTING REGULAR, JUNIOR, FAMILY AND LIFE MEMBERS. ANYONE APPLYING FOR A LIFE MEMBERSHIP PRIOR TO DECEMBER 31 WILL RECEIVE A \$10.00 MERCHANDISE CERTIFICATE REDEEMABLE AT THE 1997 ONA CONVENTION.

THE 1997 ONA CONVENTION IS SCHEDULED FOR WINDSOR, ONT. ON APRIL 19 & 20. MERCHANDISE CERTIFICATES MAY BE APPLIED TO ANY PURCHASE OF \$25.00 AND OVER FROM ANY BOURSE DEALER OR FROM THE AUCTIONEER.